

## Regional Director (South China)

**Location:** Changsha/Zhuzhou, Hunan Province

**Starting time:** ASAP

**Profile:** Local

### Mission

#### 主要职责

Be responsible for the company's cooperation program with partner in South China, from business planning and company strategy implementation, to developing budgets, managing various administrative tasks and maintaining relationships with our partner to ensure profitability.

全面负责公司在华南的合作项目，业务规划，公司战略实施，制定预算、管理各种运营行政事宜以及维护与合作伙伴的关系，以确保盈利。

1. Define and implement the business strategy of the company's project.

确定并实施所负责项目的业务战略。

2. Responsible for the pre-planning and implementation of the cooperation project.

负责合作项目的前期规划与实施。

3. Collaborate and coordinate with the partner to ensure the smooth implementation and operation of the cooperation program.

与合作伙伴协作，确保合作计划的顺利实施和运作。

4. Ensure all the work procedures implemented are in line with company's standard.

确保所有工作程序符合公司标准。

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5. Analyze existing operational processes and documentation and recommend improvements.  
分析现有操作流程和文件，并提出改进建议。

6. Build professional networks, develop and maintain good internal and external relationships, promote the company's brand and keep abreast of the latest developments in the industry.

建立专业网络，发展和维护良好的内外关系，推广公司品牌，了解行业的最新发展。

7. Develop, manage and track budgets and costs.

制定、管理并跟踪预算和成本。

8. Analyze sales report and market data and prepare budgets and financial reports to monitor the results of farm operations.

分析销售报告和市场数据，编制预算和财务报告，监控农场的运营结果。

9. Mobilize teams to achieve production volume and farm operating margin.

动员团队实现产量和农场运营利润率。

10. Oversee the recruitment and training of new team members.

监督招聘和新员工培训。

11. Conduct performance evaluation regularly, ensure that employees work productively and can develop professionally.

定期进行绩效评估，确保员工的工作效率和职业发展。

## Requirements

### 任职要求

- Chinese nationality  
中国国籍
- Master's degree  
硕士学历

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- Proficiency in French/English  
精通法语或英语
- More than 8 years of management experience in foreign-owned or joint venture companies  
8年以上外资或合资企业管理经验
- Project management experience agriculture industry  
农业项目管理经验
- Sales-driven, Strong business sense and industry expertise  
以销售为导向，具有强烈的商业意识和行业专业知识
- Strong sense of responsibility  
高度责任感
- Strong communication, organization and team management skills  
较强的沟通、组织和团队管理能力

## 申请职位

请将中法文简历发送至

[bj-hr@ccifc.org](mailto:bj-hr@ccifc.org)

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